

# Navigating Internet Neighborhoods: Reputation, Its Impact on Security, and How to Crowd-source It

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# Acknowledgment

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## Threats to Internet security and availability

From unintentional to intentional, random maliciousness to economic driven:

- misconfiguration
- mismanagement
- botnets, worms, SPAM, DoS attacks, . . .

Typical operators' countermeasures: *filtering/blocking*

- within specific network services (e.g., e-mail)
- with the domain name system (DNS)
- based on source and destination (e.g., firewalls)
- within the control plane (e.g., through routing policies)



## Host Reputation Block Lists (RBLs)

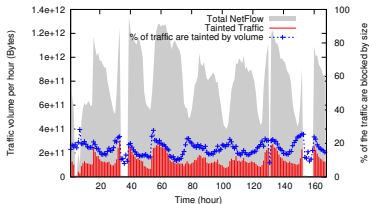
### Commonly used RBLs:

- daily average volume (unique entries) ranging from 146M (BRBL) to 2K (PhishTank)

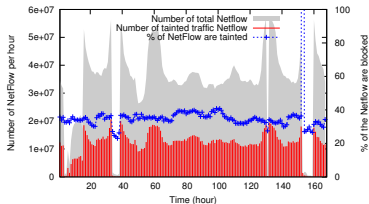
| RBL Type         | RBL Name                             |
|------------------|--------------------------------------|
| Spam             | BRBL, CBL, SpamCop, WPBL, UCEPROTECT |
| Phishing/Malware | SURBL, PhishTank, hpHosts            |
| Active attack    | Darknet scanners list, Dshield       |



## Potential impact of RBLs



(a) By traffic volume (bytes).



(b) By number of flows.

### NetFlow records of all traffic flows at Merit Network

- at all peering edges of the network from 6/20/2012-6/26/2012
- sampling ratio 1:1
- 118.4TB traffic: 5.7B flows, 175B packets.

As much as 17% (30%) of overall traffic (flows) “tainted”



## How reputation lists should be/are used

### Strengthen defense:

- filter configuration, blocking mechanisms, etc.

### Strengthen security posture:

- get hosts off the list
- install security patches, update software, etc.

### Retaliation for being listed:

- lost revenue for spammers
- example: recent DDoS attacks against Spamhaus by Cyberbunker

### Aggressive outbound filtering:

- fixing the symptom rather than the cause
- example: the country of Mexico



## Limitations of host reputation lists

Host identities can be highly transient:

- dynamic IP address assignment
- policies inevitably reactive, leading to significant false positives and misses
- potential scalability issues

RBLs are application specific:

- a host listed for spamming can initiate a different attack

Lack of standard and transparency in how they are generated

- not publicly available: subscription based, query enabled



## An alternative: network reputation

Define the notion of “reputation” for a network (suitably defined) rather than for hosts

A network is typically governed by consistent policies

- changes in system administration on a much larger time scale
- changes in resource and expertise on a larger time scale

Policies based on network reputation is *proactive*

- reputation reflects the security posture of the entire network, across all applications, slow changing over time

Enables risk-analytical approaches to security; tradeoff between benefits in and risks from communication

- acts as a proxy for metrics/parameters otherwise unobservable





## An illustration

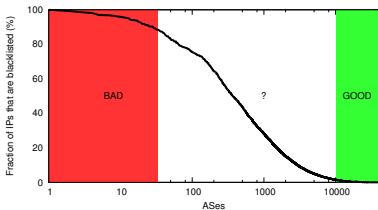


Figure: Spatial aggregation of reputation

- Taking the union of 9 RBLs
- % Adtrs blacklisted within an autonomous system (est. total of 35-40K)



## Many challenges to address

- What is the appropriate level of aggregation
- How to obtain such aggregated reputation measure, over time, space, and applications
- How to use these to design reputation-aware policies
- What effect does it have on the network's behavior toward others and itself
- How to make the reputation measure accurate representation of the quality of a network



## Outline of the talk

### Impact of reputation on network behavior

- Can the desire for good reputation (or the worry over bad reputation) positively alter a network's decision in investment
- Within the context of an inter-dependent security (IDS) game: positive externality

### Incentivizing input – crowd-sourcing reputation

- Assume a certain level of aggregation
- Each network possesses information about itself and others
- Can we incentivize networks to participate in a collective effort to achieve accurate estimates/reputation assessment, while observing privacy and self interest



## Interdependent Security Risks

- Security investments of a network have *positive externalities* on other networks.
- Networks' preferences are in general heterogeneous:
  - Heterogeneous costs.
  - Different valuations of security risks.
- Heterogeneity leads to under-investment and free-riding.



## Network Security Investment Game

Originally proposed by [Jiang, Anantharam & Walrand, 2011]

- A set of  $N$  networks.
- $N_i$ 's action: invest  $x_i \geq 0$  in security, with increasing effectiveness.
- Cost  $c_i > 0$  per unit of investment (heterogeneous).
- $f_i(\mathbf{x})$  security risk/cost of  $N_i$  where:
  - $\mathbf{x}$  vector of investments of all users.
  - $f_i(\cdot)$  decreasing in each  $x_i$  and convex.
- $N_i$  chooses  $x_i$  to minimize the cost function

$$h_i(x) := f_i(\mathbf{x}) + c_i x_i .$$

- Analyzed the suboptimality of this game.

## Example: a total effort model

A 2-player total effort model:  $f_1(\mathbf{x}) = f_2(\mathbf{x}) = f(x_1 + x_2)$ , with  $c_1 = c_2 = 1$ .

$$h_1(\mathbf{x}) = f_1(x_1 + x_2) + x_1, \quad h_2(\mathbf{x}) = f_2(x_1 + x_2) + x_2:$$

- Let  $\mathbf{x}^o$  be the Nash Equilibrium, and  $\mathbf{x}^*$  be the Social Optimum.
- At NE:  $\partial h_i / \partial x_i = f'(x_1^o + x_2^o) + 1 = 0$ .
- At SO:  $\partial(h_1 + h_2) / \partial x_i = 2f'(x_1^* + x_2^*) + 1 = 0$ .
  - By convexity of  $f(\cdot)$ ,  $x_1^o + x_2^o \leq x_1^* + x_2^* \Rightarrow$  under-investment.



## An illustration

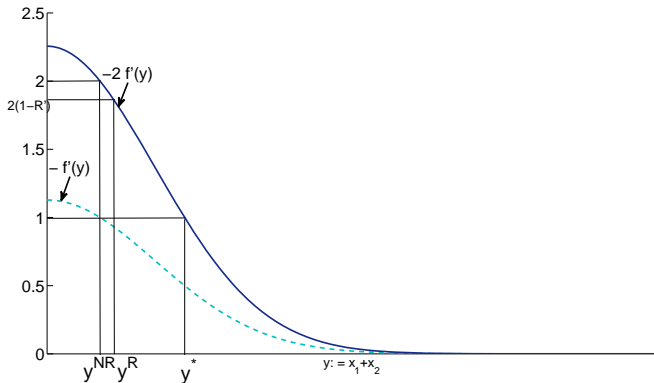


Figure: Suboptimality gap



## The same game with reputation

The same model, with the addition:

- $N_i$  will be assigned a reputation based on its investment.
- Valuation of reputation given by  $R_i(\mathbf{x})$ : increasing and concave.
- $N_i$  chooses  $x_i$  to minimize the cost function

$$h_i(x) := f_i(\mathbf{x}) + c_i x_i - R_i(\mathbf{x}) .$$



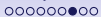


## The effect of reputation: the same example

One's reputation only depends on one's own investment:

$$R_i(\mathbf{x}) = R_i(x_i)$$

- $R_1(x) = kR_2(x)$ ,  $k > 1$ :  $N_1$  values reputation more than  $N_2$ .
- $h_1(\mathbf{x}) = f(x_1 + x_2) + x_1 - R_1(x_1)$ ,  
 $h_2(\mathbf{x}) = f(x_1 + x_2) + x_2 - R_2(x_2)$ .
- At NE:  $\partial h_i / \partial x_i = f'(x_1^R + x_2^R) + 1 - R'_i(x_i^R) = 0$ .
  - $R'_1(x_1^R) = R'_2(x_2^R)$  and thus  $x_1^R > x_2^R \Rightarrow$  The one who values reputation more, invests more.
  - By convexity of  $f(\cdot)$ ,  $x_1^o + x_2^o \leq x_1^R + x_2^R \Rightarrow$  Collectively invest more in security and decrease suboptimality gap.



## An illustration

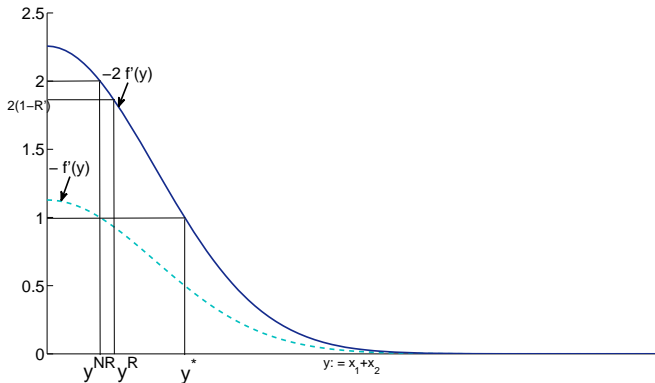


Figure: Driving equilibrium investments towards the social optimum



## Digress for a moment: can we completely close the gap?

Short answer: Yes, through mechanism design. However:

- No voluntary participation
  - An individual may be better off opting out than participating in the mechanism, given all others participate.

Key information in similar models missing in reality:

- For instance: risk function  $f_i()$ .
- Another example: how to monitor/enforce the investment levels.
- Information asymmetry in the security eco-system.

Challenge and goal: have network reputation serve as a proxy for the unobservable

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## Crowd-sourcing reputation

- Basic setting
  - A distributed multi-agent system.
  - Each agent has perceptions or beliefs about other agents.
  - The truth about each agent known only to itself.
  - Each agent wishes to obtain the truth about others.
- Goal: construct mechanisms that *incentivize* agents to participate in a collective effort to arrive at correct perceptions.
- Key design challenges:
  - Participation must be voluntary.
  - Individuals may not report truthfully even if they participate.
  - Individuals may collude.



## Other applicable contexts and related work

### Online review/recommendation systems:

- Example: Amazon, EBay
- Users (e.g., sellers and buyers) rate each other

### Reputation in P2P systems

- Sustaining cooperative behavior among self-interested individuals.
- User participation is a given; usually perfect observation.

### Elicitation and prediction mechanisms

- Used to quantify the performance of forecasters; rely on observable objective ground truth.
- Users do not attach value to realization of event or the outcome built by elicitor.



## The Model

- $K$  inter-connected networks,  $N_1, N_2, \dots, N_K$ .
- Network  $N_i$ 's overall quality or health condition described by a  $r_{ij} \in [0, 1]$ : *true* or *real quality* of  $N_i$ .
- A central *reputation system* collects input from each  $N_i$  and computes a *reputation index*  $\hat{r}_i$ , the estimated quality.

## Main Assumptions

- $N_i$  knows  $r_{ij}$  precisely, but this is its *private information*.
- $N_i$  can sufficiently monitor inbound traffic from  $N_j$  to form an estimate  $R_{ij}$  of  $r_{ij}$ .
- $N_i$ 's observation is in general *incomplete* and may contain noise/errors:  $R_{ij} \sim \mathcal{N}(\mu_{ij}, \sigma_{ij}^2)$ .
- This distribution is known to network  $N_j$ , while  $N_i$  itself may or may not be aware of it.
- The reputation system may have independent observations  $R_{0i}$  for  $\forall i$ .
- The *reputation mechanism* is common knowledge.





## Designing the mechanism

- Goal: solution to the *centralized* problem in an *informationally decentralized* system.
- Choice parameters of the mechanism are:
  - Message space  $\mathcal{M}$ : inputs requested from agents.
  - Outcome function  $h(\cdot)$ : a rule according to which the input messages are mapped to outcomes.
- Other desirable features: budget balance, and individual rationality.

# The centralized problem

## Systems' Objective

Minimize estimation error for all networks.

Two possible ways of defining a reputation index:

- *Absolute index*  $\hat{r}_i^A$ : an estimate of  $r_{ii}$ .
- *Relative index*  $\hat{r}_i^R$ : given true qualities  $r_{ij}$ ,  $\hat{r}_i^R = \frac{r_{ii}}{\sum_k r_{kk}}$ .

$$\min \sum_i |\hat{r}_i^A - r_{ii}| \quad \text{or} \quad \min \sum_i \left| \hat{r}_i^R - \frac{r_{ii}}{\sum_k r_{kk}} \right|$$

If the system had full information about all parameters:

$$\hat{r}_i^A = r_{ii} \quad \text{and} \quad \hat{r}_i^R = \frac{r_{ii}}{\sum_k r_{kk}}$$

## In a decentralized system

### $N_i$ 's Objective

The truth element: security

Accurate estimate  $\hat{r}_j$  on networks  $N_j$  other than itself.

$$l_i = - \sum_{j \neq i} f_i(|\hat{r}_j^A - r_{jj}|) \quad \text{or} \quad l_i = - \sum_{j \neq i} f_i\left(|\hat{r}_j^R - \frac{r_{jj}}{\sum_k r_{kk}}|\right).$$

$f_i()$ 's are increasing and convex.

The image element: reachability

High reputation  $\hat{r}_i$  for itself.

$$l_i = g_i(\hat{r}_i^A) \quad \text{or} \quad l_i = g_i(\hat{r}_i^R).$$

$g_i()$ 's are increasing and concave.

## Different types of networks

- *Truth type*: dominated by security concerns, e.g., DoD networks, a buyer on Amazon.
- *Image type*: dominated by reachability/traffic attraction concerns: a blog hosting site, a phishing site, a seller on Amazon.
- *Mixed type*: legitimate, non-malicious network; preference in general increasing in the accuracy of others' and its own quality estimates.

$$u_i = -\lambda \sum_{j \neq i} f_i(|\hat{r}_j^A - r_{jj}|) + (1 - \lambda)g_i(\hat{r}_i^A)$$

- A *homogeneous* vs. a *heterogeneous* environment



## Reputation mechanisms

Design a simple mechanism for each type of environment and investigate its incentive feature.

- Possible forms of input:
  - *cross-reports*  $X_{ij}, j \neq i$ :  $N_i$ 's assessment of  $N_j$ 's quality
  - *self-reports*  $X_{ii}$ : networks' *self-advertised* quality measure
- The qualitative features (increasing in truth and increasing in image) of the preference are public knowledge; the functions  $f_i()$ ,  $g_i()$  are private information.
- $N_i$  is an expected utility maximizer due to incomplete information.
- Assume external observations are unbiased.
- If taxation is needed, aggregate utility of  $N_i$  defined as  $v_i := u_i - t_i$ .

## Setting I: Truth types, absolute reputation

$$\text{(Model I)} \quad u_i = - \sum_{j \neq i} f_i(|\hat{r}_j^A - r_{jj}|)$$

The absolute scoring (AS) mechanism:

- Message space  $\mathcal{M}$ : each user reports  $x_{ii} \in [0, 1]$ .
- Outcome function  $h(\cdot)$ :
  - The reputation system chooses  $\hat{r}_i^A = x_{ii}$ .
  - $N_i$  is charged a tax term  $t_i$  given by:

$$t_i = |x_{ii} - R_{0i}|^2 - \frac{1}{K-1} \sum_{j \neq i} |x_{jj} - R_{0j}|^2.$$



## Properties of the AS mechanism

Rationale: assign reputation indices assuming truthful reports, ensure truthful reports by choosing the appropriate  $t_i$ .

- Truth-telling is a *dominant strategy* in the induced game  
 $\Rightarrow$  Achieves centralized solution.
- $\sum_i t_i = 0$   
 $\Rightarrow$  Budget balanced.
- The mechanism is individually rational  
 $\Rightarrow$  Voluntary participation.

## Truth revelation under AS

Truth-telling is a dominant strategy in the game induced by the AS mechanism

$$E[v_i(x_{ii}, \{X_{jj}\}_{j \neq i})] = - \sum_{j \neq i} E[f_i(|\hat{r}_j^A - r_{jj}|)] - E[|x_{ii} - R_{0i}|^2] + \frac{1}{K-1} \sum_{j \neq i} E[|X_{jj} - R_{0j}|^2]$$

- $x_{ii}$  can only adjust the 2nd term, thus chosen to minimize the 2nd term.
- By assumption,  $N_i$  knows  $R_{0i} \sim \mathcal{N}(r_{ii}, \sigma_{0i}^2)$ , thus optimal choice  $x_{ii} = r_{ii}$ .



## Individual rationality under AS

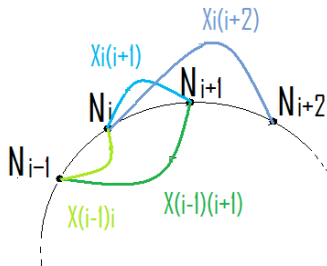
The AS mechanism is individually rational.

- Staying out: reserved utility given by  $-\sum_{j \neq i} E(f_i(|R_{ij} - r_{jj}|))$ .
- Participating: expected utility  $-\sum_{j \neq i} f_i(0)$  at equilibrium.
- $f_i(\cdot)$  is increasing and convex, thus
 
$$E[f_i(|R_{ij} - r_{jj}|)] \geq f_i(E(|R_{ij} - r_{jj}|)) = f_i(\sqrt{\frac{2}{\pi}}\sigma_{ij}) > f_i(0), \quad \forall j \neq i.$$
- The AS mechanism is individually rational.



## Extended-AS Mechanism

- What if the system does not possess independent observations?
- Use a random ring to gather cross-observations and assess taxes.
- $N_i$  is asked to report  $X_{ij}$ , as well as  $X_{i(i+1)}$  and  $X_{i(i+2)}$ .



## Extended-AS Mechanism

- $N_i$  is charged two taxes:
  - on the inaccuracy of its self-report wrt what  $N_{i-1}$  says about  $N_i$
  - on the inaccuracy of its cross-report on  $N_{i+1}$  wrt what  $N_{i-1}$  says

$$t_i = |x_{ii} - X_{(i-1)i}|^2 - \frac{1}{K-2} \sum_{j \neq i, i+1} |X_{jj} - X_{(j-1)j}|^2$$

$$+ |x_{i(i+1)} - X_{(i-1)(i+1)}|^2 - \frac{1}{K-2} \sum_{j \neq i, i+1} |X_{j(j+1)} - X_{(j-1)(j+1)}|^2$$

- Truthful self-reports achieved by the 1st taxation term.
- Truthful cross-reports achieved by the 2nd taxation term.
- Other associations also possible: e.g., random sets.

Extended-AS results in the centralized solution



## Setting II: Truth types, relative reputation

$$(\text{Model II}) \quad u_i = - \sum_{j \neq i} f_i(|\hat{r}_j^R - \frac{r_{jj}}{\sum_k r_{kk}}|)$$

The fair ranking (FR) mechanism:

- Message space  $\mathcal{M}$ : each user reports  $x_{ii} \in [0, 1]$ .
- Outcome function  $h(\cdot)$ :
  - the system assigns  $\hat{r}_i^R = \frac{x_{ii}}{\sum_k x_{kk}}$ .
  - No taxation is used.

## Properties of the FR mechanism

- Truth-telling is a Bayesian Nash equilibrium in the induced game

$$u_i(x_{ii}, \{r_{kk}\}_{k \neq i}) = - \sum_{j \neq i} f_j \left( \left| \frac{r_{jj}(x_{ii} - r_{ii})}{(x_{ii} + \sum_{k \neq i} r_{kk})(\sum_k r_{kk})} \right| \right)$$

⇒ Achieves centralized solution  $x_{ii} = r_{ii}$ .

- The mechanism is individually rational  
⇒ Voluntary participation.
- Achievable without cross-observations from other networks, direct observations by the system, or taxation.

## Setting III: Mixed types, relative reputation

$$(\text{Model III}) \quad u_i = - \sum_{j \neq i} f_i(|\hat{r}_j^R - \frac{r_{jj}}{\sum_k r_{kk}}|) + g_i(\hat{r}_i^R)$$

- The individual's objective is no longer aligned with the system objective
- Direct mechanism possible depending on the specific forms of  $f_i()$  and  $g_i()$ .

## Setting IV: Mixed types, absolute reputation

$$(\text{Model IV}) \quad u_i = - \sum_{j \neq i} f_i(|\hat{r}_j^A - r_{jj}|) + g_i(\hat{r}_i^A)$$

An Impossibility result:

- centralized solution cannot be implemented in BNE.

Consider suboptimal solution:

- use both self- and cross-reports
- forgo the use of taxation

## A simple averaging mechanism

$$(\text{Model IV}) \quad u_i = - \sum_{j \neq i} f_i(|\hat{r}_j^A - r_{jj}|) + g_i(\hat{r}_i^A)$$

- Solicit only cross-reports.
- Take  $\hat{r}_i^A$  to be the average of all  $x_{ji}$ ,  $j \neq i$ , and  $R_{0i}$ .
- Used in many existing online system: Amazon and Epinions.
- Truthful revelation of  $R_{ji}$  is a BNE.
  - $N_j$  has no influence on its own estimate  $\hat{r}_j^A$ .
  - $N_j$ 's effective objective is to minimize the first term.
  - The simple averaging mechanism results in  $\hat{r}_i^A \sim \mathcal{N}(r_{ii}, \sigma^2/K)$ .
- $\hat{r}_i^A$  can be made arbitrarily close to  $r_{ii}$  as  $K$  increases.
- (Under this mechanism, if asked,  $N_i$  will always report  $x_{ii} = 1$ )





## Can we do better?

Instead of ignoring  $N_i$ 's self-report, incentivize  $N_i$  to provide *useful* information.

- Convince  $N_i$  that it can contribute to a higher estimated  $\hat{r}_i^A$  by supplying input  $X_{ii}$ ,
- Use cross-reports to assess  $N_i$ 's self-report, and threaten with punishment if it is judged to be overly misleading.

## Truthful cross-reports

A mechanism in which  $N_i$ 's cross-reports are not used in calculating its own reputation estimate. Then:

- $N_i$  can only increase its utility by altering  $\hat{r}_j^A$  when submitting  $X_{ij}$ ,
- $N_i$  doesn't know  $r_{jj}$ , can't use a specific utility function to strategically choose  $X_{ij}$ ,
- $N_i$ 's best estimate of  $r_{jj}$  is  $R_{ij}$ ,

⇒ Truthful cross-reports!

Questions:

- Can  $N_i$  make itself look better by degrading  $N_j$ ?
- Is it in  $N_i$ 's interest to degrade  $N_j$ ?



## A punish-reward (PR) mechanism

Denote the output of the simple averaging mechanism by  $\bar{X}_{0i}$ .

$$\hat{r}_i^A(X_{ii}, \bar{X}_{0i}) = \begin{cases} \frac{\bar{X}_{0i} + X_{ii}}{2} & \text{if } X_{ii} \in [\bar{X}_{0i} - \epsilon, \bar{X}_{0i} + \epsilon] \\ \bar{X}_{0i} - |X_{ii} - \bar{X}_{0i}| & \text{if } X_{ii} \notin [\bar{X}_{0i} - \epsilon, \bar{X}_{0i} + \epsilon] \end{cases}$$

- $\epsilon$  is a fixed and known constant.
- Take the average of  $X_{ii}$  and  $\bar{X}_{0i}$  if the two are sufficiently close; else punish  $N_i$  for reporting significantly differently.

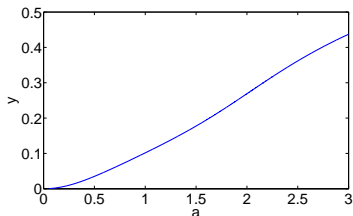
$\Rightarrow$  Each network only gets to optimize its self-report, knowing all cross-reports are truthful.

## Choice of self-report

Self-report  $x_{ii}$  determined by  $\max_{x_{ii}} E[\hat{r}_i^A(x_{ii}, \bar{X}_{0i})]$ , where  $\bar{X}_{0i} \sim \mathcal{N}(r_{ii}, \frac{\sigma^2}{K})$  assuming common and known  $\sigma$ . Optimal  $x_{ii}$ , when  $\epsilon = a\sigma' = a\frac{\sigma^2}{K}$ , is given by:

$$x_{ii}^* = r_{ii} + a\sigma'y$$

$0 < y < 1 \Rightarrow$   
self-report is positively  
biased and within expected  
acceptable range.





## Performance of the mechanism

How close is  $\hat{r}_i^A$  to the real quality  $r_{ii}$ :

$$e_m := E(|\hat{r}_i^A - r_{ii}|)$$

- For a large range of  $a$  values,  $N_i$ 's self-report benefits the system as well as all networks other than  $N_i$ .
- Optimal choice of  $a$  does not depend on  $r_{ii}$  and  $\sigma'$ .

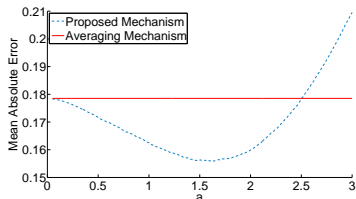
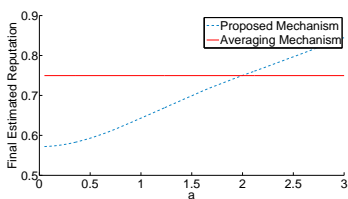
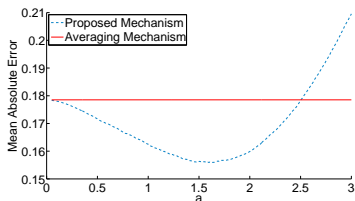


Figure: MAE for  $r_{ii} = 0.75$ ,  $\sigma^2 = 0.1$



There is a mutually beneficial region  $a \in [2, 2.5]$ : the self-report helps  $N_i$  obtain a higher estimated reputation, while helping the system reduce its estimation error on  $N_i$ .





## A heterogenous environment

Example: A mix of  $T$  truth types and  $K - T$  image types, using the AS mechanism

- Additional conditions needed to ensure individual rationality
  - The higher the percentage of image types, the less likely is a truth type to participate
  - The higher a truth type's own accuracy, the less interested it is to participate
  - An image type may participate if  $r_{ii}$  is small.
- The benefit of the mechanism decreases in the fraction of image types.



## Handling collusion/cliques

- Absolute Scoring and Fair Ranking are naturally collusion-proof.
- PR remains functional using only the cross-observations from a subset of trusted entities, or even a single observation by the reputation system.
- If the system lacks independent observations, introducing randomness can reduce the impact of cliques.
  - E.g. extended-AS mechanism: tax determined by random matching with peers.
  - Increased likelihood of being matched with non-colluding users reduces benefit of cliques.





## Other aspects

- Other mechanisms, e.g., weighted mean of the cross-report, etc.
- Other heterogeneous environments
- Presence of malicious networks.



## Conclusion

Network reputation as a way to capture, encourage, and inform the security quality of policies

### Impact of reputation on network behavior

- A reputation-augmented security investment game.
- Reputation can increase the level of investment and drive the system closer to social optimum.
- Many interesting open questions.

### Incentivizing input – crowd sourcing reputation

- A number of preference models and environments
- Incentive mechanisms in each case

## References

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- J. Zhang, A. Chivukula, M. Bailey, M. Karir, and M. Liu, “Characterization of Blacklists and Tainted Network Traffic,” the 14th Passive and Active Measurement Conference (PAM), Hong Kong, March 2013.
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## Closing the PoA gap in the IDS game

- All participants propose an investment profile and a price profile,  $(\mathbf{x}_i, \pi_i)$  from  $i$ ; user utility:  $u_i(\mathbf{x}) = -f_i(\mathbf{x}) - c_i x_i - t_i$ .
- The regulator/mechanism computes:

$$\hat{\mathbf{x}} = \sum_{i=1}^N \mathbf{x}_i / N;$$

$$\hat{t}_i = (\pi_{i+1} - \pi_{i+2})^T \hat{\mathbf{x}} + \text{balancing term}$$

- Achieves social optimality

$$\max_{(\mathbf{x}, \mathbf{t})} \sum_{i=1}^N u_i(\mathbf{x}), \quad \text{s. t.} \quad \sum_{i=1}^N t_i = 0$$

- Budget balanced, incentive compatible, NOT individually rational.
- Having the regulator act as an *insurer* may lead to individual rationality.