

# Political Dimensions of Congestion Pricing: the Case of the San Francisco-Oakland Bay Bridge



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# Roadmap

- Context setting
- First, the not so good news  
Bay Bridge effort
- Second, the better news  
Overcoming challenges &  
political hurdles if the timing is right

*And a thank you to NEXTOR and Professor Mark Hansen*

# Non-Road Examples

- Airline tickets: peak seasons, time-of-day
- Matinee movie tickets
- Telephone use: business hours vs. evenings/weekends (esp. cell calls)




A student favorite example!



# Should freeways be “free-of-charge”?

©2003 Mercedes-Benz USA, LLC



YOU'RE NOT BUYING A CAR.  
YOU'RE BUYING A BELIEF.

# Congestion Pricing Types: one size does not fit all

- Existing versus new
- All lanes (toll bridge, toll road)
- high-occupancy toll lanes (HOT) lanes
- Area-based (London)

# Relevance of Bay Bridge Case

- A new frontier – goal of reducing delay plus others
- No pricing projects in US to point to then
- None on existing facility
- Significant congestion (20 minutes delays)
- Geographically constrained--where expand capacity? new bridge would be costly & major environmental issues
- Equity & political consequences...

- First federal project selected in U.S.
- Funded through federal Congestion Pricing grant (program now called “Value Pricing”)
- Test case for federal grant process, agreements, guidance

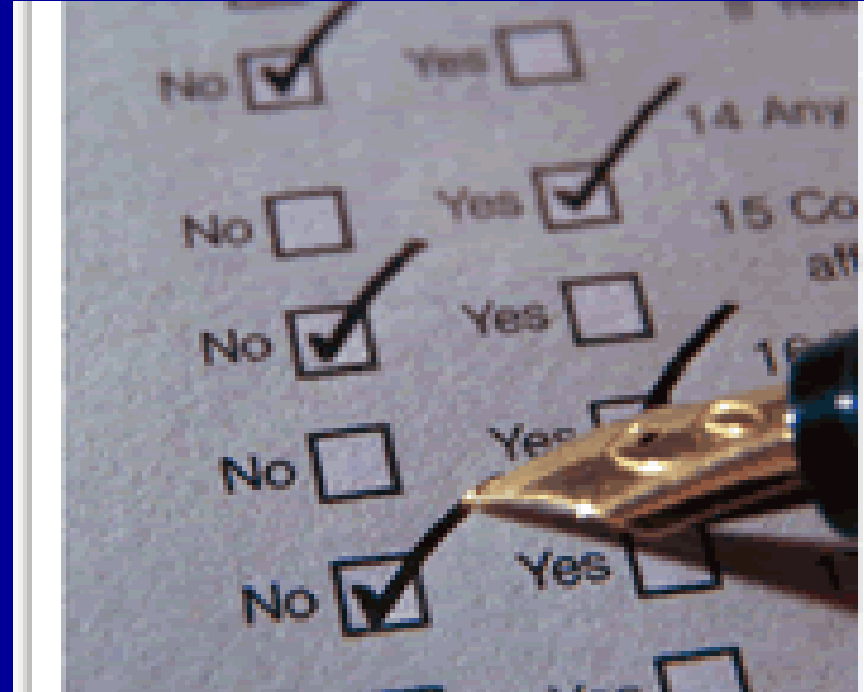




# Key Partners

- Metropolitan Transportation Commission
- State Dept of Transportation (Caltrans)
- Business and environmental groups—  
Important combination
- Federal Highway Administration (FHWA)

- Need state legislative authorization to increase toll because bridge is a state facility
- Toll was \$1, carpools (3+ occupants) free
- Examined \$2 to \$5 peak toll, both directions with \$ to travel alternatives

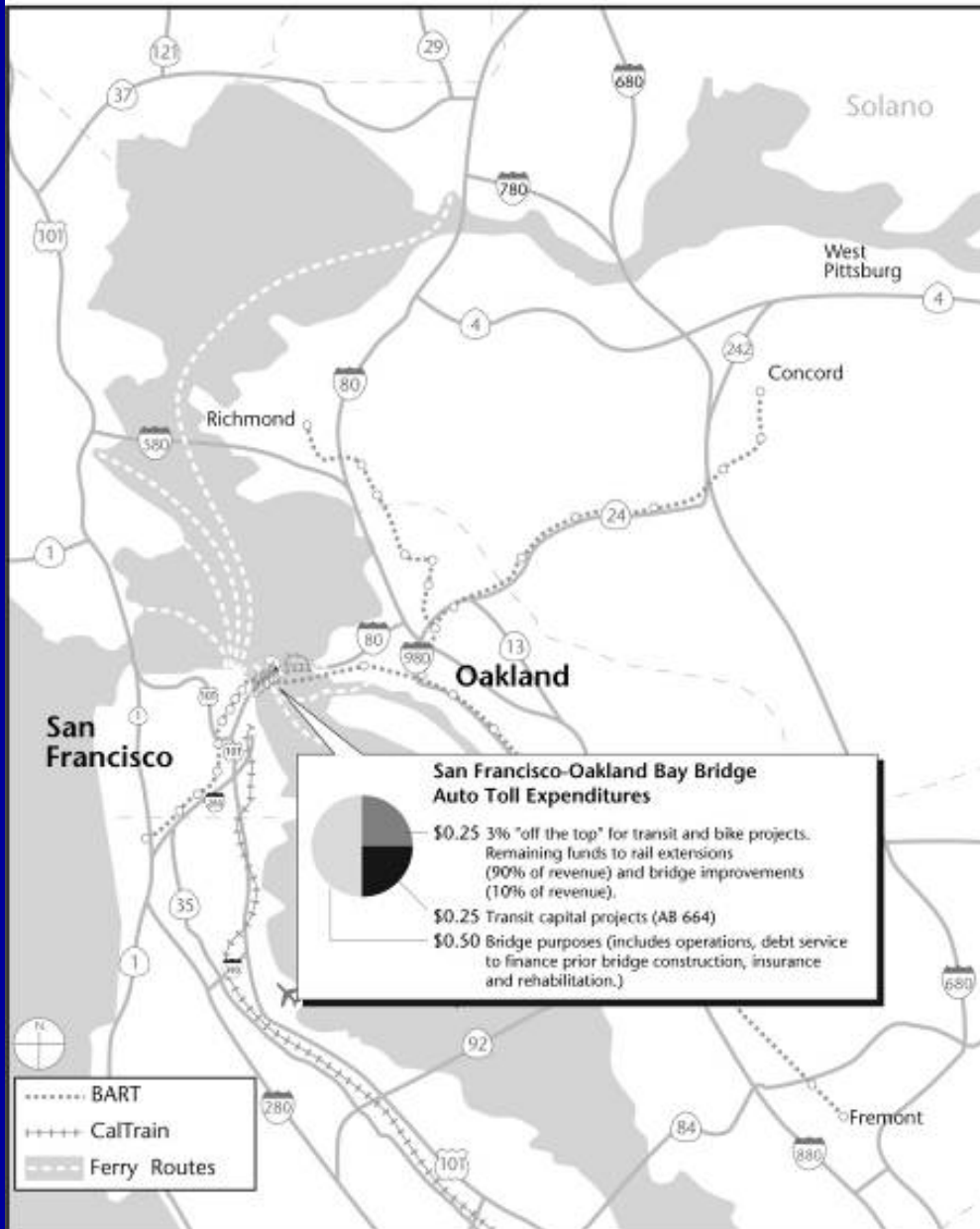


- Many preconceptions in bridge case
- For airports, preconceptions? historic issues?

# Preconception #1

- Bridge already paid for
- Tolls should be removed
- Pricing as “double taxation”
  - regular toll *and* the peak surcharge???
  - What about the gas tax?

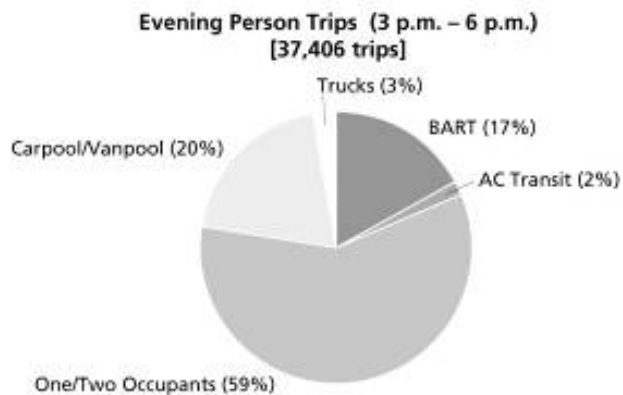
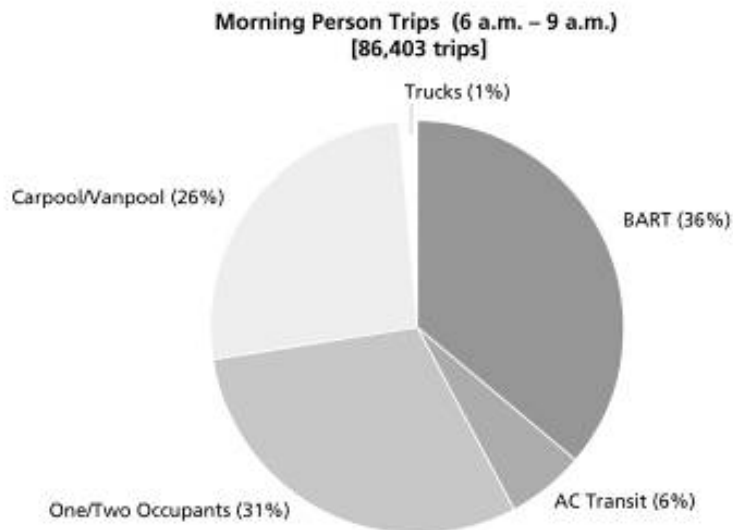
# Bay Area Congestion Pricing Demonstration Program Project Area



# Preconception #2

- Everyone in corridor would pay more

Figure 2  
**Bay Bridge Trips by Travel Mode  
(Westbound)**

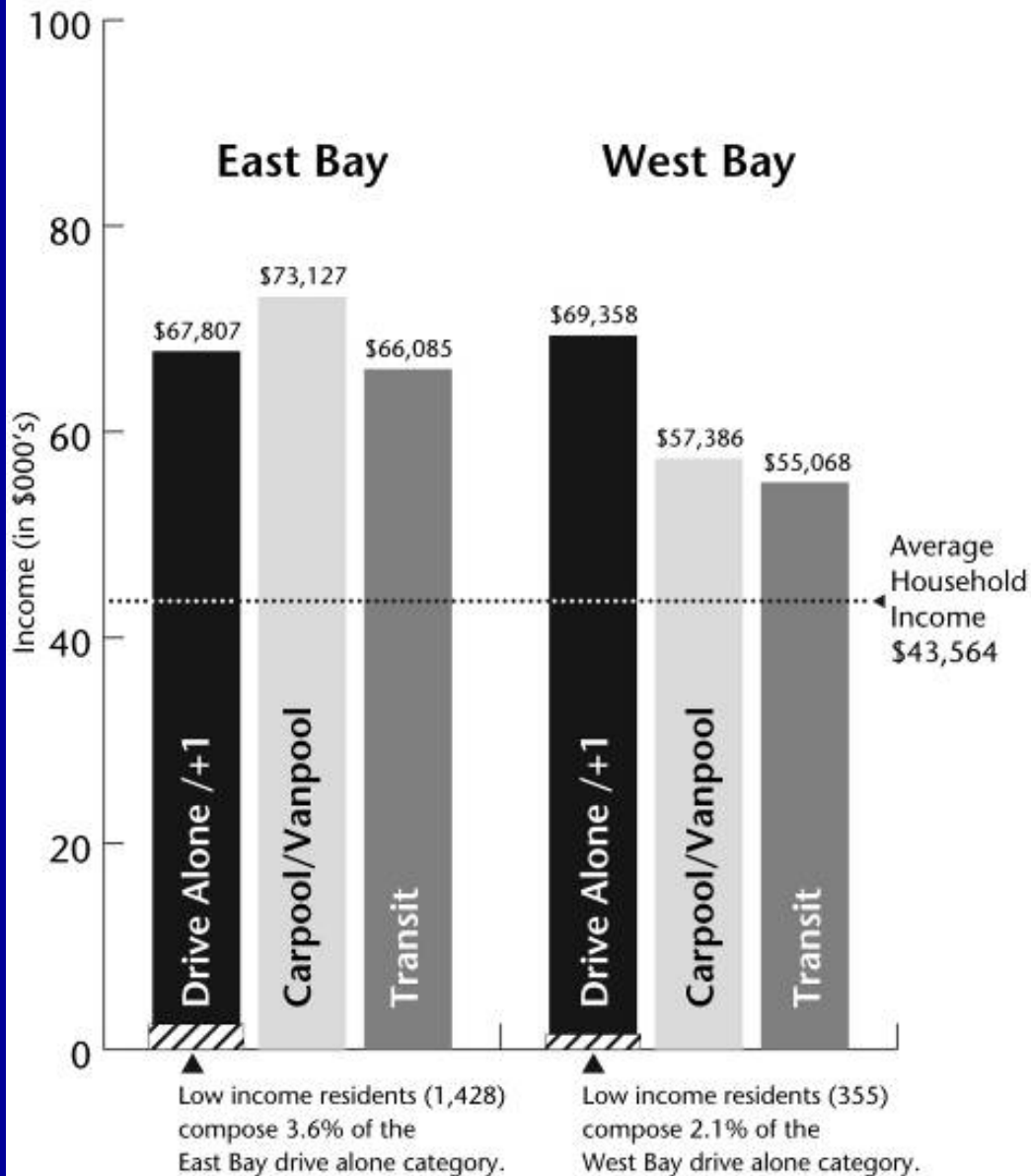


# Preconception #3

- Higher tolls will hurt low income drivers
- Isn't that the main equity issue?
- Key issue for elected officials—wanted a clear solution to this problem



# Household Income: Average Household vs. Bay Bridge Peak Commuters



# Also equity issues — not just income related

- Individual equity:
  - impact on poor
  - “car-dependents” (for work, travel during peaks because of childcare, inflexible work schedules), and/or do not have commute alternatives
- Geographic equity: East vs. West Bay
- Modal equity: \$ distribution between transit agencies, carpool, bicycle

# Preconception #4

- Drivers will not want to pay a higher toll





## Preconceptions gathered through:

- focus groups
- stakeholder interviews
- media accounts

# Five major concerns voiced

1. need visible delay reduction
2. toll could not be too high
3. But...skeptical about reducing delay unless very high toll
4. need visible transit improvements
5. skeptical on government spending new dollars wisely and delivering promised projects

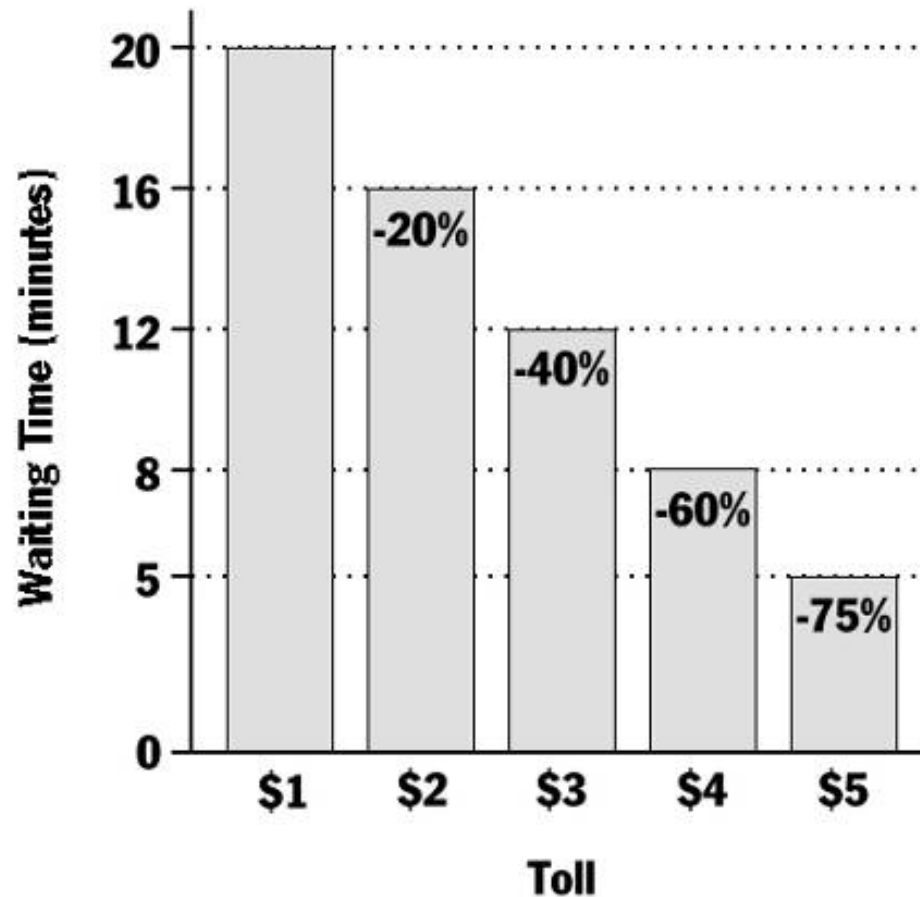
# The Proposal--“package approach”

- \$3 peak toll, morning and evening
- Carpools remain toll-free
- \$23 million generated to fund transit, rideshare, bicycle improvements
- “Lifeline” toll via electronic toll collection





## Reducing Congestion in the Bay Bridge Corridor



# “SHOW ME THE MONEY”



## Proposed Mobility Alternatives

The revenue to fund the proposed alternatives listed below is based on a one-time federal demonstration grant of \$25.5 million and an estimated \$22 million annually in new toll revenues.

### Transbay Transit Services

Additional BART service and increased complementary AC Transit transbay service

Additional ferry service to San Francisco from Vallejo, Alameda, Oakland, and Harbor Bay and new service from Berkeley

One-Time  
Expenditure

**\$3.9 million**

Estimated Annual  
Funding Level

**\$6.2 million**

### Access Improvements to Transbay Transit Services

Improved feeder service (buses or shuttles) from core areas of transbay commuters' home and work locations to transbay transit services:

- Oakland Hills/Piedmont, East Oakland/Coliseum, Alameda, Richmond, Hercules, Hayward, Fremont/Union City, Vallejo
- Hunter's Point/Bayview, Mission/Bernal Heights, Downtown, South of Market, Potrero Hill, Fisherman's Wharf/Embarcadero, Excelsior/Diamond Heights
- Pleasant Hill, Concord, Lafayette, Orinda
- San Francisco International Airport, South San Francisco, San Bruno

**\$9.8 million**

**\$8.0 million**

### Other Components

No increase in the peak toll for low-income travelers who qualify for PG&E/Pacific Bell lifeline programs

Transit discounts for passengers who transfer between two systems

Increased security at stations, on vehicles or at bus stops for BART, AC Transit and SF Muni

Ridesharing, telecommuting and alternative work schedules assistance

Bike program (additional bike racks/lockers and enhanced bike shuttle service)

Increased accident-clearing tow service

Public information and education on congestion pricing and related mobility improvements

Required monitoring, evaluation and administration

**\$9.8 million**

**\$7.8 million**

**Total**

**\$23.5 million**

**\$22.0 million**

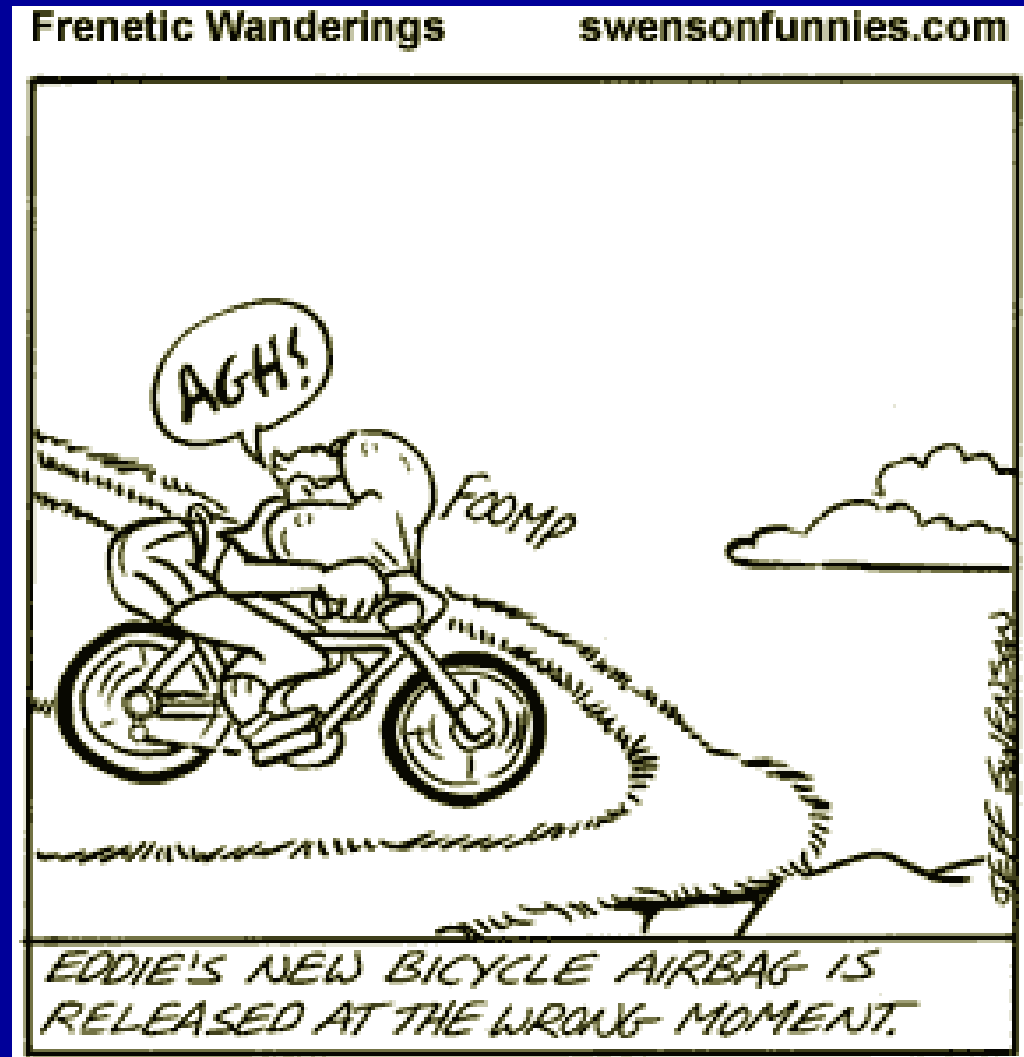
# Lifeline Toll Component

- Eligible low-income drivers would remain at \$1
- Modeled after Pacific Gas & Electric's program
- 1,780 eligible households estimated out of 56,260 (3%)
- A \$3 peak toll = \$22.5 million annually
- lifeline toll "cost" = \$1.5 million



## Timing, Timing, Timing

- November 1994 election, state and federal
- Revenue Neutrality pitched:
  - off-peak discounts
  - “shoppers special”
- From inception, recommended citizens oversight committee



HOME DELIVERED  
**EAST BAY**  
EDITION

# San Francisco Chronicle

NORTHERN CALIFORNIA'S LARGEST NEWSPAPER  
WEDNESDAY, JANUARY 31, 1996

415-777-1111 50 CENTS

## Cost of Bay Bridge Retrofit Quadruples

\*\*\*\*\*



1 Bedrock supporting the western span of the Bay Bridge is loaded with cracks and fissures; retrofit plans now include boring deeper into the bedrock and anchoring caissons with steel cables

2 Engineers now recommend fitting the decks and piers on the east span with special shock absorbers

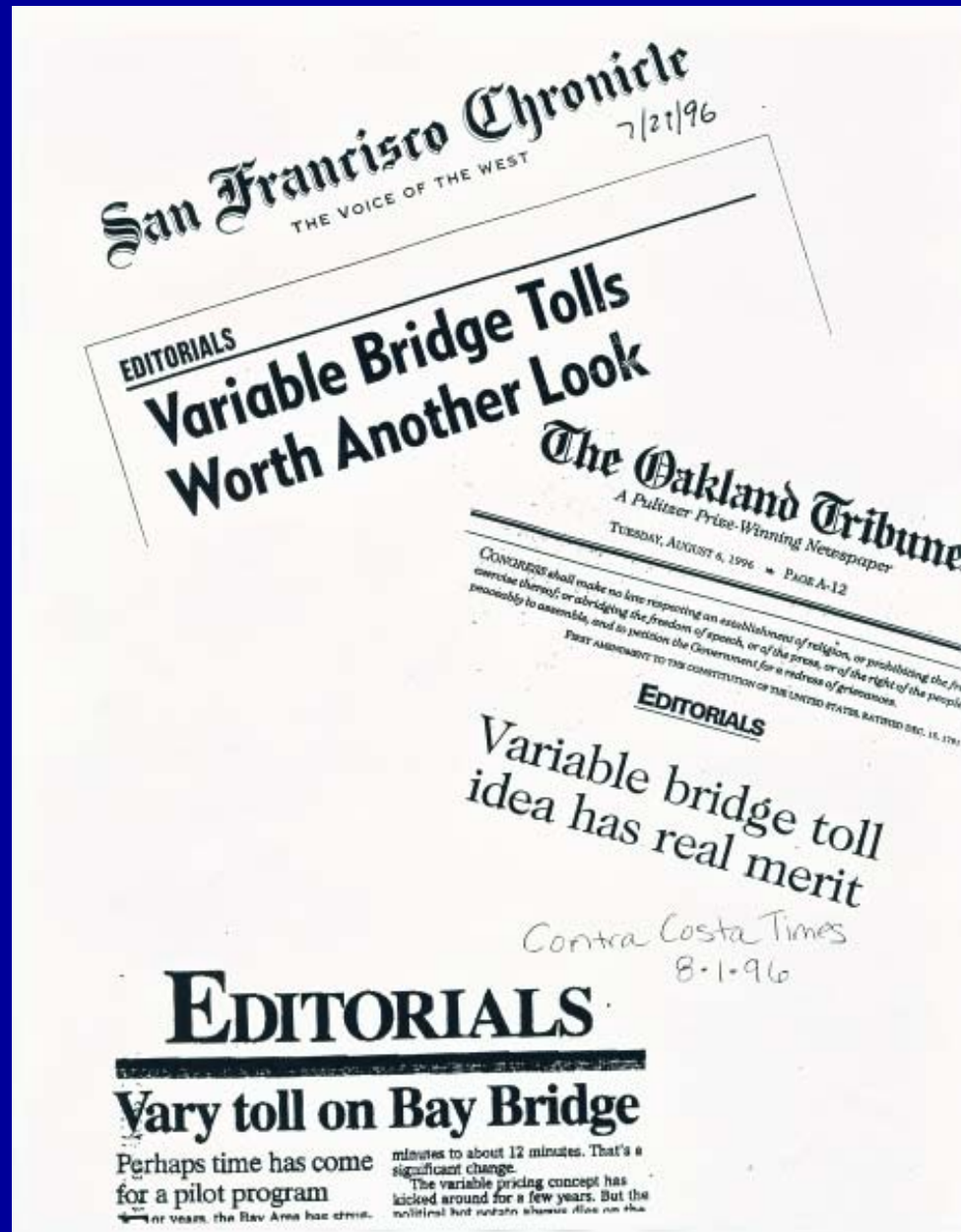
3 East span piers are supported by 60-year-old timbers that need to be reinforced with concrete pilings

The cost of quake repairs to the east span is so high, Caltrans is considering building a new bridge from Yerba Buena Island to Oakland

BY BILL SMITH / THE CHRONICLE

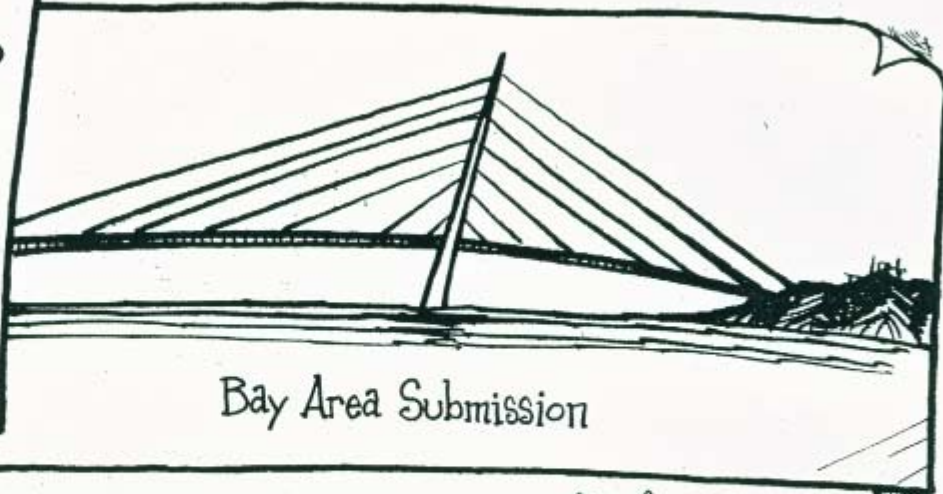
And now the funding crisis...

With a funding crisis,  
pricing viewed as a  
potential solution





THE  
SAN FRANCISCO  
BAY BRIDGE  
DESIGN  
CONTEST  
FINALISTS:



Bay Area Submission

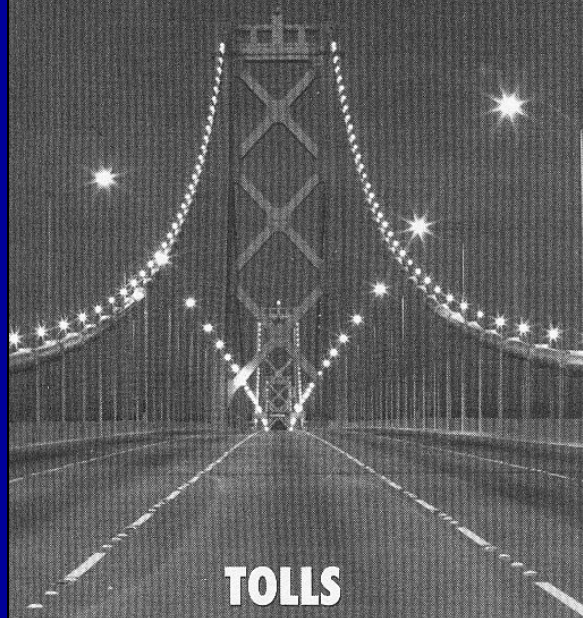


Southern California Submission

Ford ©97



**\$2 BRIDGE TOLL  
BEGINS JAN. 1, 1998**



**TOLLS  
MUST GO UP SO  
THE BRIDGES WON'T FALL**

**FREE TRANSIT RIDE  
COUPON INSIDE**

Flat toll increase prevailed  
to fund new bridge

# Existing and New Spans



Existing Bridge



New East Span  
(simulation)

# Bay Bridge Lessons Learned

- Revenue Implications, federal pilot program
- Equity is multi-faceted—need visible projects to address
- Timing, timing, timing
- Partnerships / local champions
- Patience, Flexibility, & Perseverance (also, on-going monitoring & evaluation, transparency, accountability)

Lessons are good...  
but from the bridge effort & others  
what can we do?

“the better news”

# Action Item #1

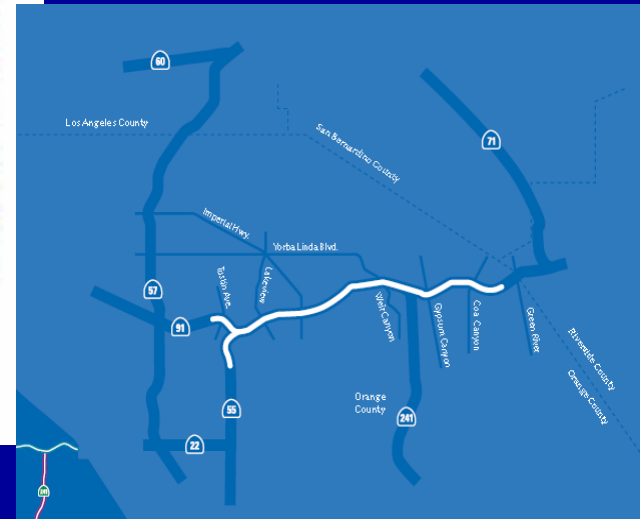
## Marketing & Project Positioning

- ✓ Public & media involvement early!
- ✓ Clear, visible benefits
- ✓ Provide choice (to pay or not pay toll?) or off peak discount?
- ✓ reliability
- ✓ easier to market new/expanded facilities (ex: new HOT lanes)



Plastic pylons separate priced lanes from free lanes on State Route 91

Seeing is believing!



smooth sailing ahead™



For a commercial of SR 91 in California, see <http://www.91expresslanes.com/virtdrive.html>

“...customers estimated shaving nearly 30 minutes off their morning and afternoon drives, even during rush hour.

That's enough time to catch a **child's soccer game**, stop at a **grocery store** before dinner or simply enjoy more time **relaxing at home**”

Orange County Transportation Authority



“HOT lanes really are a form of  
‘congestion insurance’  
for any traveler willing to pay the toll –  
whether it is a businessperson late for  
a meeting or  
a parent racing to pick up a child  
at day care”

Metropolitan Transportation Commission

# Action Item #2

Consider toll setting  
via a performance measure

- San Diego and in CA future HOT lanes:
  - Price varies to maintain a certain level of service
  - *Shifts toll setting from public officials to drivers!*

*(Shoup, 2005)*

# Action Item #3

## Visible Benefits of New Revenues

Consider whether off-peak discounts  
and revenue neutrality needed

Where does the \$ go? New infrastructure, transit, other

Recent paper looks at not  
investing in transit/transp. necessarily (King & Shoup)

# Action Item #4

## Pilot Tests & Sunset Provisions

To find out “real world” impacts & if preconceptions about equity, other sticking points come to pass

Demo funding assistance?

Transparency, oversight & accountability

# When is pricing implemented on roads?

- benefits are clear & defined
- Clarity on use of funds
- local area perceives a crisis in terms of
  - congestion
  - Needing additional funds
  - Increasing use of an underutilized facility, such as an HOV lane
- diverse constituency in support; strong local champions (policy entrepreneurs)

# Is Pricing Worth the Price--

Your thoughts?



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